



P31 Consulting Ltd

Stepping out of your comfort zone

P31 Networking is designed for enterprising women who are looking to further their career or start their own business.

P31 Networking is part of

P31 Consulting Ltd, which specialises in maximising individuals and organisation through performance coaching and workforce development

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True leadership is purpose driven

Please contact us at:

info@p31consulting.com

www.p31consulting.com

Tel: 44(0)845 257 59 31

Mobile: 44(0)7939 23 90 53

P31 NETWORKING

Vol 5 Sept 2006

Hi and welcome

Women's enterprise has come of age. In his speech at the Advancing Enterprise Conference in 2005, the Chancellor Gordon Brown stated, if the UK could achieve the same levels of female entrepreneurship as the US, Britain would gain three quarters of a million more businesses.

So if you are considering turning your ideas into a tangible business or ready to take your business to the next stage then visit the up and coming events, conferences and websites listed below.

Firstly, we would like to take the opportunity to invite you to the Women in Leadership and Diversity in Leadership conferences on 21 and 22 September, where our very own Managing Director, Audrey Linton, will be running a workshop on the XX Factor of Leadership*. This promises to be an interactive workshop exploring the characteristics of exceptional leaders. (*XX refers to female chromosomes).

The conference is hosted by QS Forum which specialises in introducing top graduates to corporate organisations. For more details please email us at info@p31consulting.com.

STOP PRESS

We are pleased to announce that P31 is now one of the preferred training providers for the Greater London Authority (GLA).

EVENTS

BIBA Awards 2006. The European Federation of Black Women Business Owners are now taking nominations to recognise the very best of black British and black European women business owners. If you want to nominate a worthy business, or even your own business then visit www.blackwomeninbusiness.com for more information. Also make a note in your diary for the 11th BIBA (Black Women in Business Awards) Dinner on 27 October 2006.

CALLING ALL BUDDING ENTREPRENEURS - GET EMPOWERED

Empower is an exciting project sponsored by the University of London helping women from hard to reach communities start their own businesses. For further information Rugina Monnan on 020 8223 2289 or email r.monnan@uel.ac.uk

Please quote P31 for any of the above events.

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TRANSITION FROM EMPLOYEE TO ENTREPRENEUR

STEP 4 - PEOPLE

So far we have discussed purpose, planning and positioning. We now want to discuss how vital People are in helping you to transition from employee to entrepreneur.

Never underestimate the role that people from all backgrounds, will play in your life. According to leadership guru, Mike Murdock, there is a law of relationship that says every person is merely four people away from any other human on earth. You know someone, who knows someone, who knows someone! Forming healthy networks with people from different backgrounds, social groups and ethnicity will propel you into your transition.

Live by the motto "do to others as you would have them do to you". Is there something that you can do for someone today - it will come back to reward you in the future. An old proverb says that withhold not good from anyone when it is in the power of your hand to do so. Treat people with the respect that they deserve, they will not only remember your name, but also your attitude.

Without sounding too patronising, point out at least one strength in the people you come in contact with over the next 21 days. If you practise something for 21 days it will definitely become a habit! Selah.

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