



P31 Consulting Ltd

Stepping out of your comfort zone

P31 Networking is designed for enterprising women who are looking to further their career or start their own business.

P31 Networking is part of

P31 Consulting Ltd, which specialises in maximising individuals and organisation through performance coaching and workforce development

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To everything there is a time, a season and a purpose

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P31 NETWORKING

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Hi and welcome

P31 recently presented to hundreds of top graduates at the QS Forum a workshop on the XX Factor of Leadership. It posed the following questions:

Do women lead differently than men?

Do they need to change their natural leadership style to climb the corporate ladder?

Is it fact or fiction that a glass ceiling exists within the work place for women and minority ethnic groups?

We suggested that some evidence-based research has identified that women's leadership styles are different from their male counterparts. However, and more importantly, we also revealed that exceptional leaders portray certain characteristics within their leadership style which gives them that 'X' Factor. If you would like to find out more about unleashing your XX Factor of Leadership then contact us today at info@p31consulting.com

A TIME OF CELEBRATION

This month is a time of festivals, celebrations and reflection. A month in which we commemorate black history and acknowledge and honour the contributions that black people have made to history, society and the world.

Former US President, Bill Clinton in his address at the Royal Albert Hall, London, spoke passionately about the impact that Nelson Mandela had on his life. P31 would also like to honour all the heroes - both sung and unsung who have made a great contribution to the Arts, Media and Business.

P31 Consulting Finalist at BIBA Awards

And speaking of business have you bought your ticket to the prestigious Black Women in Business Awards yet? P31 are proud to be a finalist at this event. For more details and to obtain tickets log onto www.blackwomeninbusiness.com

Or perhaps you would like to share a table with colleagues from P31, then contact us today for further information.

OTHER EVENTS FOR DIARY

The National Everywoman Conference - Everywoman is the UK's leading provider of training, resources and support services for women in business. Its national conference will be held on 15 November at the Russell Hotel, Russell Square, London. For a full agenda visit www.everywoman.co.uk.

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Shekinah Events Christmas Ball. Get your diaries out and mark 29 December 2006 for Shekinah Events Christmas Ball at the Hilton London Olympia. Log on to www.shekinahevents.co.uk for more information.

IMAGE COACHING

You only have 3 seconds to make an impact! If you want to present yourself in a way that people want to listen to what you say, isn't it time you did something about it? For more information about Image Coaching email info@crossing-borders-image.eu or telephone Caroline on 44(0)207 917 9574.

TRANSITION FROM EMPLOYEE TO ENTREPRENEUR

STEP 5 - PUBLICISE

We will briefly discuss the fifth step of your transition from employee to entrepreneur which is start to publicise what you do. You may say, "well I don't have everything set up yet so how can I start to publicise already". We would like to share our story.

Some of you may know that P31 Networking (formerly, P31 Networking Consultancy) started to send out electronic newsletters over 3 years ago. As yet we had not set up as a formal business, but we had a passion to sign post women to information about how they could start their own businesses. In fact it was only an email in those days which we sent out to anyone and everyone (something which is not possible these days because of data protection).

We provided information on various events, promoting new businesses and practical information for women within the workplace. Feedback from our readers said that they found the newsletter very useful. Furthermore, we recently attended a training event and someone spotted our logo and said "P31" my wife reads your newsletter!

So we encourage you to network, to print some not too expensive business cards for the time being and get your name out there. You will reap the rewards of this in the future.

MISSED THE LAST EDITION OF P31 NETWORKING, THEN GO TO OUR WEBSITE FOR PREVIOUS PUBLICATIONS.

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