



P31 Consulting Ltd

Stepping out of your comfort zone

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P31 NETWORKING

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Hi and Welcome

Are you an Inspirational Leader? Can you motivate, equip and empower your followers - or is coercion, manipulation and dare we say 'bullying' more your style of leadership?

We do not despair, as we can equip you with the necessary tools and skills to unleash the leader within you.

Leadership comes in all shapes and sizes, styles and designs. In Jim Collins's book 'From Good to Great' he makes the distinction about what makes good companies great companies - and the answer lies in its leadership.

Inspirational leaders are not necessarily extrovert and charismatic, but 'the humble leader' - those who show vulnerability, passion and is ready to give others praise.

In a survey of more than 1500 managers by Demos, people were asked what attributes they look for in a leader. The most popular answer by far was 'inspiration' - 55% of respondents wanted to be inspired by their leaders. As a result the Department of Trade & Industry has now issued a leadership tool to help leaders maximise their leadership potential.

So whether you are a front line manager, in senior leadership or a business owner, if you would like to know more about how to develop your leadership strengths contact us today for further information.

EVENTS

PACEworking Promotional and Networking event - Friday 12 May 2006 at 6.30pm, Torts Wine Bar, 78 High Holborn. Includes fashion showcase/parade of collections by top and new designers. Tel Hotline 08717 113 055 for booking.

Business Start Up Conference, Excel Centre, London . 5 - 6 May 2006. For further details log on to www.bstartup.com

Business Link for London are running a series of courses for business owners. Visit www.businesslink4london.com

HM Revenue & Customs Free Business Advice Open Days - Wembley Conference Centre 25 May 2006; Sandown Park Racecourse 13 June 2006. Visit www.businessadviseday.co.uk or phone 0121 697 4065

Hurry book your place on the next interactive evening seminar hosted by Helen Dupigny, Career Skills Coach and Liz Springer-Bawuah, Nutritional Expert in lifestyle and dietary changes. Contact 0207 096 0663 for further details.

CALLING ALL BUDDING ENTREPRENEURS - GET 'EMPOWERED'

Empower is an exciting project sponsored by the University of London helping women from hard to reach communities start their own business. For further information Rugina Monnan on 020 8223 2289 or email r.monnan@uel.ac.uk **Training with Purpose**, in partnership with Deep Calleth Unto Deep is hosting an Inspirational Workshop designed to equip, empower and inspire you to reach for the next level. Saturday 17 June 2006. For further details call 07966 060 215 or book online at www.deepcalling.com **Shekinah Events** are now taking bookings for their Gospel Summer Ball on 28 July 2006. Log on to www.shekinahevents.org.uk **Please quote P31 for any of the above events.**

TRANSITION FROM EMPLOYEE TO ENTREPRENEUR

STEP 3 - POSITION

In previous editions of P31 Networking we have discussed purpose and planning. Our next 'P' is Position. Positioning is crucial. Even in employment you need to keep on repositioning yourself. Here is one story which may help you.

"I started my working life in a typing pool which I loved and thought I would never leave. However, the time came when I out grew it and new I was created with much more of a hunger and desire to use all my skills. So during my career I repositioned myself several times within the same organisation. I moved to a new geographical area and very soon got promoted in that post. Then I took a sideways move, leaving one department to go to another interesting job. Then promotion came my way again.

There were many things wrong with my organisation, but I looked for opportunities within the challenges. One day whilst I was sitting at my desk 'a little bored' - I took the opportunity to dream big and to really ask myself what do I really want to do with my life. I knew then that I wanted to run my own business. After another promotion, I realised what business I wanted to pursue, so I started my preparations there and then, whilst in a full time job.

I've practised leaving my comfort zone on several occasions. Comfort and familiarity are the danger zones for creativity and opportunity.' (**P31 Contributor**). So dare we say anymore - look for your opportunities and how you can achieve your goals. Don't just concentrate on the workplace but draw on some of the skills you use outside the workplace. Get involved in local community groups and initiatives. Take the opportunity to network and draw from other's experience and expertise.

STOP PRESS

Would you like to contribute to P31 Networking. Have you got an inspirational story to tell? P31 has over 300 subscribers who are just waiting to hear your story. Drop us an email today registering your interest.